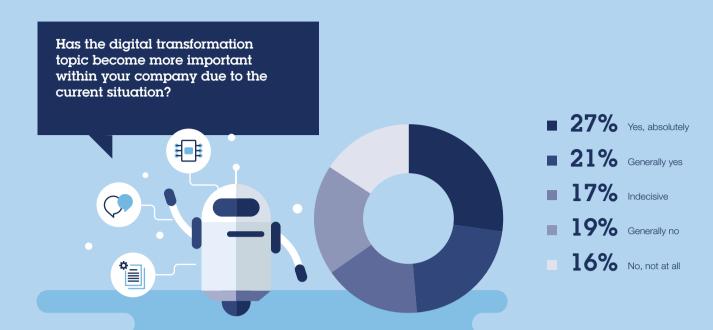
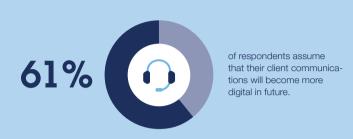
## Coronavirus as a driver for digitalisation







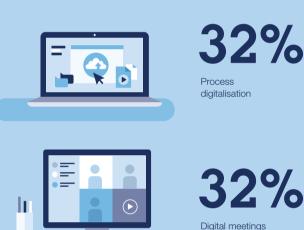


Cross-sector results from a representative survey performed by Civey on behalf of Aareal Bank between 8 April and 10 May 2020, talking to more than 1,400 decisionmakers and employees in the German housing and energy industries, as well as in the start-up, PropTech, and FinTech sectors.

## Focus on the housing industry













Digital client communications

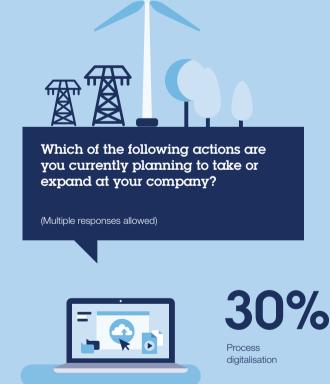
16%

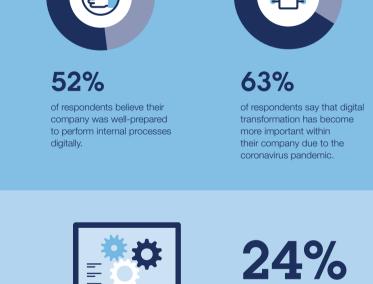
Results in the housing industry from a representative survey performed by Civey on behalf of Aareal Bank between 8 April

and 10 May 2020, talking to approximately 460 decision-makers in the German housing industry.

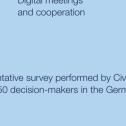
and cooperation

Focus on the energy industry











communications

automation

Focus on start-ups, FinTechs, and PropTechs







Digital meetings

and cooperation

digitalisation



63%

of respondents believe their

company was well-prepared

automation

of respondents say that digital

transformation has become



YOUR COMPETITIVE ADVANTAGE.